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***A new KM Approach based on the  
Neolithic Experience:  
from foraging to farming Knowledge  
(plus some notes on NLP and KM)***

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## *What we understand by KM*

- The context: Software and Productivity
  - 70-80 - **Personal productivity** applications (editors, spreadsheets, etc.)
  - 90-00 - **Group productivity** applications: current target for enterprises (and software industry)  
**ERP, CRM, CMS/ECM, SCM, KM...**
- For the purpose of this presentation
  - KM as a set of apps that targets group productivity
  - with a focus on **highly-relevant (written) knowledge**
  - and on two relevant phases: generation and consumption

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## *What's the situation now for KM apps*

- There are high expectations
  - For example: If I need to make a decision, KM will allow me to gather all relevant company knowledge, in a convenient format and time (regardless of its creator, language, form) so I can make the right decision (*SchlumbergerSema, SmartPractice*)
- and a formidable technical challenge
  - Develop Knowledge Technologies and integrate them with Enterprise Management processes and practices
- Is it a feasible goal? What are the main obstacles?
- Similar situation to MT or NLP in the past?

## ***KM - Obstacles***

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- Focus at the end of the knowledge lifecycle
  - KM concentrates on knowledge **consumption or use**: searching, categorization, etc.
- Contradiction between
  - goal: KM **targets group productivity**
  - means: KM **builds on personal productivity apps** that produce knowledge for personal inner-circle use (editors)
- Knowledge foragers (or hunters-gatherers)
  - Paradigmatic example: **search engine**
  - Knowledge grows elsewhere and it's hunted for, individually

## ***KM - Solutions (1 of 2)***

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- Focus at the beginning of the knowledge lifecycle
  - Change in focus: from consumption to **creation**
- Creation of critical knowledge should be done
  - in a **single multiuser application** (CMS)
  - according to **group rules** (not as an individual activity)
  - probably keeping a link between form and meaning
- Knowledge farming
  - knowledge is grown under control
  - currently complex tasks (like searching) become trivial

## ***KM – Solutions (2 of 2)***

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- Knowledge farming: early hints and adopters
  - **Simple techniques are already in use**
  - Templates and forms: central management of  $n$  authors
  - Controlled terminologies: Tech Authoring, TM tools
  - Doc structure: Acrobat Bookmark, MSWord Doc Maps  
*Martin Langham, Bloor Research: 50% have structure*
  - **More sophisticated techniques are taking off**
  - Controlled language (LTI-CMU - US, Caterpillar)
  - Conceptual Authoring (ITRI-UBrighton - UK, PILLS)
  - High formalization levels of written knowledge
- An IG is in place (SLBS, DFKI, EADS, XRCE...)

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## *What's the situation now for LT tech*

- Widely-used tools don't use (even basic) LT!
- The Google case
  - handling of “weird” characters (á, ü, ç)
    - inconsistent documentation (English vs. Spanish Help)
    - changing attitude
  - spelling algorithm for user queries
    - based on string frequency, no language knowledge
    - error-prone: **correct words are reported as “incorrect”**
      - EN query: ***nuked*** - Did you mean ***naked***
      - ES query: ***desnucar*** - Did you mean ***desnuda***
- But it may change: Applied Semantics (AdSense)



## ***LT - Obstacles***

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- Basic resources are scarce-costly-expensive
  - Slow development cycles
  - Complex pricing and licensing schemes (early ROI)
  - Success of statistical approaches (Autonomy)*
- Atomic approach to market penetration
  - Growing (but short) number of **small players**
  - Aiming at developing **full (and similar) solutions**
    - intelligent search and indexing
- Strong focus on new developments (NLU)
  - rather than on deployment of mature developments
  - doc categorization vs. query expansion (verbs)



## *NLP - Solutions (1 of 2)*

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- Exploit the KM boost
    - KM community: productivity-driven, not research-driven; and **well integrated in enterprise structure**
    - NLP community: the opposite!
  - Try a different market penetration strategy
    - Externally**
      - tighten integration with KM players (Plumtree, OpenText)
    - Internally**
      - develop cooperation agreements (diff languages)
      - merge partial solutions (search and classification)
- FP6 is forcing this move!**

## *LT - Solutions (2 of 2)*

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- Use a different strategy for resource development
  - public funding at 100%, not 50% (tenders)
  - make them publicly available for research (WordNet)
  - develop reasonable licensing and pricing schemes
  - provide framework for copyright protection
- This could be a good moment
  - 70% budget increase for FP7 (KTWeb)
  - Requested by European Parliament
  - due to EU enlargement

## *LT - What we are doing at Bitext.com*

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- Develop a strategy focused on integration
  - building basic NLP services
    - spelling, query expansion, NLI (shallow analysis)...
  - with a modular and cost-effective approach
  - developed for market players (not for end-users)
    - SchlumbergerSema sae, dtSearch Inc., Atril SL, FutureSpace SA (RENFE), iSOCO SA, Carrot SL...
  - cooperating with research institutions
    - UPM, USev, UPF, RALI (UdeM)
  - combining R&D and D
    - applied research: LIQUID, TT2, ALLES (IST funding)

Thank you for your attention

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